AUDIT COMMITTEE MEETING (OPEN)

AGENDA ITEM 3

ATTACHMENT 3-1

REPORT OF EXTERNAL AUDITOR

PRESENTED BY: Leigh Wilson, KPMG

NOVEMBER 18, 2010



INSURANCE

## State Compensation Insurance Fund Audit Committee Meeting – Audit Plan November 18, 2010 (Open Session Materials)

AUDIT

AUDIT = TAX = ADVISORY

#### Letter to Audit Committee

**Open Session Materials** 

November 18, 2010

Audit Committee of State Compensation Insurance Fund,

We are pleased to submit our audit plan for State Compensation Insurance Fund as of and for the year ending December 31, 2010.

Each year we strive to enhance the quality and execution of our audit approach in order to continue to deliver the highest quality audits. This audit plan has been developed based on debriefings of the prior year's audits and considers changes within the State Compensation Insurance Fund organization as well as developments in audit and accounting regulations. We continue to focus our audit activities on higher risk areas involving significant management judgment.

Our 2010 audit plan describes our audit team, key audit activities and deliverables, and our planned approach to critical and significant audit areas and the risks identified therein. I look forward to discussing our approach with you and welcome your input.

Very truly yours,

KPMG LLP

Leigh Wilson Partner





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**Open Session Materials** 

#### 2010 Audit Plan

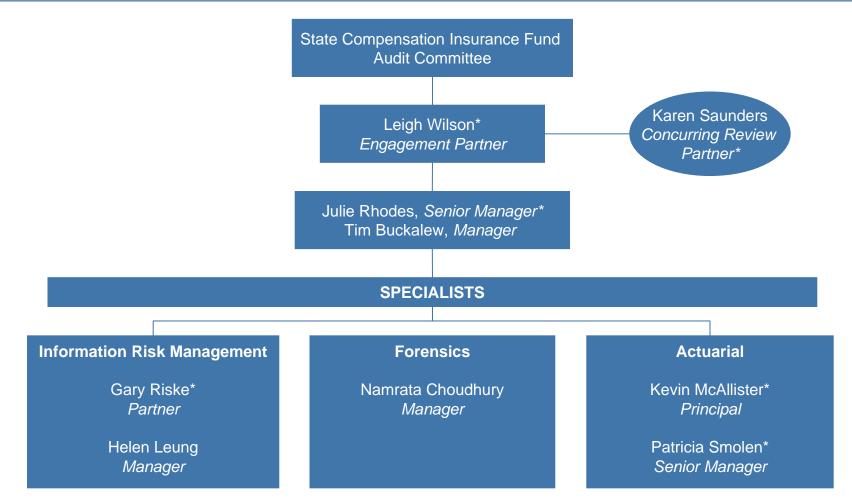
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This report to the Audit Committee is intended solely for the information and use of the audit committee and is not intended to be and should not be used by anyone other than these specified parties. This report is not intended for general use, circulation or publication and should not be published, circulated, reproduced or used for any purpose without our prior written permission in each specific instance.



#### **Client Service Team - Leadership**

**Open Session Materials** 



\* Individuals with prior experience as members of the State Compensation Insurance Fund Client Service Team



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#### **KPMG's Responsibility Under Professional Standards**

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- Forming and expressing an opinion about whether the financial statements that have been prepared by management with the oversight of those charged with governance are presented fairly, in all material respects, in conformity with statutory accounting principles (or U.S. GAAP, with respect to U.S. GAAP schedules).
- Conducting an audit in accordance with professional standards and complying with the Code of Professional Conduct adopted by the American Institute of Certified Public Accountants.
- Complying with the ethical standards of state CPA societies, state boards of accountancy, and the California Department of Insurance.
- Planning and performing an audit with an attitude of professional skepticism.
- Communicating all required information to management and to the Audit Committee.

#### KPMG's audit of the financial statements does not relieve management or the Audit Committee of their responsibilities.





#### **Management's Responsibility**

- General Responsibilities
  - Adoption of sound accounting policies
  - Establishing and maintaining internal control
  - The fair presentation, in accordance with statutory accounting principles (and U.S. GAAP, with respect to U.S. GAAP schedules), of the financial statements and schedules and all representations and disclosures contained within
- MAR Responsibilities
  - Designate an Audit Committee
  - Accept responsibility for establishing and maintaining adequate ICOFR
  - Identify framework used to evaluate ICOFR
  - Present written assessment regarding effectiveness of ICOFR, including disclosure of any material weaknesses identified by management



#### Management and Audit Committee Responsibilities Related to Fraud Risks Open Session Materials

	Management	Audit Committee
Adopt sound accounting policies	$\checkmark$	
Establish appropriate controls to prevent, deter and detect fraud		$\checkmark$
Set the proper tone and create and maintain a culture of honesty and high ethical standards		



#### **KPMG's Responsibilities Related to Fraud**

- Our responsibility is to conduct the audit in accordance with generally accepted auditing standards and plan and perform the audit to obtain reasonable assurance about weather the financial statements are free of material misstatement, whether caused by fraud or error.
- Because of the nature of audit evidence and the characteristics of fraud, we are able to obtain reasonable, but not absolute, assurance that material misstatements are detected.



## Approach to Fraud Risks – Some of What KPMG considers

Incentives / pressures • Business pressures • Internal pressures • Third party pressures • Communications to public • Incentive compensation • Financial interests	<ul> <li>Opportunities (easiest to commit / hardest to detect)</li> <li>Identified financial statement or assertion level fraud risks</li> <li>Account balances or classes of transactions</li> <li>Particular operating locations or business segments</li> <li>Related party or significant unusual transactions</li> <li>Ineffective controls or oversight</li> </ul>
<ul> <li>Attitudes / rationalizations</li> <li>Integrity</li> <li>Attitudes toward selection and implementation of accounting policies and practices</li> <li>Attitudes toward internal control over financial reporting</li> </ul>	<ul> <li>Knowledge of suspected or alleged fraud</li> <li>Non-compliance with ethical standards</li> <li>Identified management misconduct or override of controls</li> <li>Disclosures related to applicable regulations</li> <li>Reported suspected or alleged fraud or misconduct</li> </ul>



# Some of the Ways KPMG Addresses Fraud Risks in the Audit Open Session Materials

- Identification of fraud risks
  - Perform risk assessment procedures to identify fraud risks, both at the financial statement level and at the assertion level
  - Discuss among the audit team the susceptibility of the entity to fraud
  - Inquire of management, audit committee and others
  - Evaluate broad programs/controls that prevent, deter, and detect fraud
- Response to identified fraud risks
  - Evaluate design and implementation of mitigating controls
  - Test effectiveness of controls
  - Address revenue recognition and risk of management override of controls
  - Perform specific substantive audit procedures (incorporate elements of unpredictability)
  - Evaluate audit evidence
  - Communicate to management and audit committee





#### **Materiality**

- Professional standards require that we exercise professional judgment when we consider audit risk and materiality both in planning the audit and designing audit procedures, and when evaluating the effect of misstatements.
- Information is material if its omission or misstatement could influence the economic decisions of users taken on the basis of the financial statements. Materiality depends on the size and nature of the item or error judged in the particular circumstances of its omission or misstatement.



## KPMG Involvement with the Audit Committee and Management

KPMG Involvement				
Audit Committee	<ul> <li>Attendance at Committee meetings, presentations of audit plan, independence, audit responsibilities, feedback on controls and required communications</li> </ul>			
	<ul> <li>Participation with management on qualitative assessment of accounting policies and estimates</li> </ul>			
	<ul> <li>Ongoing feedback in areas where Committee requests follow-up</li> </ul>			
Senior Management Team	<ul> <li>Meet regularly with all levels of senior management</li> </ul>			
	<ul> <li>Communicate continuously to keep abreast of developments and to provide adequate time to resolve issues and potential problems</li> </ul>			
Financial Reporting Team	<ul> <li>Provide technical review of accounting matters on a real-time basis</li> </ul>			
	<ul> <li>Discuss emerging accounting pronouncements and their impact on the organization</li> </ul>			
	<ul> <li>Continuous discussions of emerging accounting issues and their implication</li> </ul>			
Internal Audit	Coordinate all audit efforts at home office and district offices selected for site visits			
	Coordinate regularly with Internal Audit			
	<ul> <li>Promote information-sharing and feedback on controls</li> </ul>			
Actuarial Management	<ul> <li>Discussion of the results of KPMG's analysis of reserves and underlying data</li> </ul>			
	<ul> <li>Discussion of emerging actuarial issues</li> </ul>			





#### Areas of 2010 Audit Focus

Evaluate Remediation of Prior Year Significant Deficiencies	Areas Resulting in Audit Adjustments in Recent Years	Non-Routine Transactions	Information Technology Matters
• None	<ul> <li>Estimated liability for self- insurance</li> <li>Earned but unbilled premium</li> <li>Accrued vacation liability</li> <li>Premium tax refund</li> </ul>	<ul> <li>Assessing impact of soft market and decrease in renewals on loss ratios, recoverability, premium deficiency, etc.</li> <li>Litigation and regulatory matters, including new legislation</li> <li>Litigation related to reforms and pressure on loss reserves</li> <li>Related party transactions</li> <li>Implementation of new accounting pronouncements when applicable</li> </ul>	<ul> <li>General information technology environment</li> <li>Any new systems implementations or existing systems upgrades</li> </ul>



#### KPMG's Audit Methodology (KAM)

#### **Open Session Materials**

#### Four-phase audit workflow

1	Planning	<ul> <li>Perform risk assessment procedures and identify risks</li> <li>Determine audit strategy</li> <li>Determine planned audit approach</li> </ul>		
2	Control Evaluation	<ul> <li>Understand accounting and reporting activities</li> <li>Evaluate design and implementation of selected controls</li> <li>Test operating effectiveness of selected controls</li> <li>Assess control risk and risk of significant misstatement</li> </ul>		
3	Substantive Testing	<ul> <li>Plan substantive procedures</li> <li>Perform substantive procedures</li> <li>Consider if audit evidence is sufficient and appropriate</li> <li>Conclude on audit objectives</li> </ul>		
4	Completion	<ul> <li>Perform completion procedures</li> <li>Perform overall evaluation</li> <li>Form an audit opinion</li> </ul>		
•	<ul> <li>Preliminary decision on controls or substantive approach for each audit objective</li> <li>Confirm decision on controls or substantive approach for each audit objective</li> </ul>			



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### Critical and Significant Audit Areas and Estimates – **Selected Audit Procedures**

Critical Audit Areas/Estimates	Selected Audit Procedures
Estimated Liabilities for Loss and Loss Adjustment Expense	<ul> <li>Assess Company's methodology for evaluating adequacy of reserves and reasonableness and compliance with actuarial standards</li> </ul>
	<ul> <li>KPMG Actuary performs independent analysis of the estimate</li> </ul>
	<ul> <li>Assess completeness and accuracy of the underlying data used by the Company's actuaries in determining IBNR by agreeing data to underlying records for a selected number of claim files and other data</li> </ul>
	<ul> <li>Reconcile claims paid to banking records</li> </ul>
	<ul> <li>Assess appropriateness of financial statement disclosures</li> </ul>



#### Critical and Significant Audit Areas and Estimates -**Selected Audit Procedures, continued**

**Open Session Materials** 

Significant Audit Area/Estimate	Selected Audit Procedures
Premiums Earned (including estimated Earned but Unbilled Premiums)	<ul> <li>Assess accuracy of data within the underwriting systems by testing a sample of policy files</li> </ul>
	<ul> <li>Reconcile premium cash receipts to banking records</li> </ul>
	<ul> <li>Assess the reasonableness and appropriateness of policies used by the Company to determine earned but unbilled premium (EBUB)</li> </ul>
	<ul> <li>KPMG Actuary to review Company's actuarial analysis of EBUB</li> </ul>
	<ul> <li>Test propriety of unearned premium calculations</li> </ul>
	<ul> <li>Assess appropriateness of the allowance for premium receivable</li> </ul>
	<ul> <li>Assess calculation and collectability of guaranty fund receivables</li> </ul>
	<ul> <li>Review the Company's calculation of premium deficiency</li> </ul>
	<ul> <li>Assess appropriateness of financial statement disclosures</li> </ul>



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#### Critical and Significant Audit Areas and Estimates -**Selected Audit Procedures, continued**

Significant Audit Area/Estimate	Selected Audit Procedures
Investments (including valuation of investments) Primarily fixed maturities	• Perform independent price testing and impairment analysis with particular focus on credit markets disruption and impact on investment portfolio
	Confirm existence and ownership
	Analytically review investment income and accrued investment income
	<ul> <li>Assess appropriateness of relevant financial statement disclosures</li> </ul>
Reinsurance (including valuation of reinsurance recoverables)	<ul> <li>Read all significant contracts and evaluate for compliance with applicable accounting pronouncements (e.g. risk transfer vs. deposit accounting)</li> </ul>
	<ul> <li>Review the Company's methodology for assessing the collectability of recoverables</li> </ul>
	<ul> <li>Recalculate ceded balances and reinsurance recoverable</li> </ul>
	<ul> <li>Confirm terms of Loss Portfolio Transfer and related collateral</li> </ul>
	<ul> <li>Recalculate the recorded recoverable of the Loss Portfolio Transfer</li> </ul>
	<ul> <li>Assess appropriateness of financial statement disclosures</li> </ul>



#### Critical and Significant Audit Areas and Estimates -**Selected Audit Procedures, continued**

Significant Audit Area/Estimate		Selected Audit Procedures
Regulatory/Litigation matters and valuation of related reserves	•	Confirm the status and expected outcome of significant litigation with external counsel
	•	Review any identified cases for potential accrual or disclosure
	•	Review emerging and ongoing regulatory and legislative issues with general counsel and assess for any potential accounting impact
	•	Assess appropriateness of financial statement disclosures



## **Role of KPMG Specialists**

KPMG Specialist	Significant Account/Issue	Description of Involvement	
Loss Reserve Actuarial	Loss and loss adjustment expense,	Review calculations, assumptions and analysis, discussions with Milliman and Company personnel, independent	
Kevin McAllister	reinsurance risk transfer, earned but unbilled (EBUB), self-insurance		
Patricia Smolen		recalculations, review of new reinsurance agreements.	
IT Advisory (ITA)	All significant accounts, due to	Test IT general and application controls	
Gary Riske	pervasive nature of Information Technology risks	and reports, assist with certain IT-dependent substantive test work.	
Helen Leung			
Forensics	Statement of Accounting Standards No.	Assist with SAS 99 procedures,	
Namrata Choudhury	99, Consideration of Fraud in a Financial Statement Audit (SAS 99)	including assistance with identification of fraud risk factors and testwork over manual journal entries	
Securities Pricing Specialists	Investments	Provide independent pricing to test the	
KPMG National Pricing Service		fair value of marketable securities.	



#### Key KPMG Deliverables – Timetable

	Date		
Statutory Audit Report			
Opinion on 2010 Statutory Financial Statements	May 2011		
Opinion on 2010 Statutory Financial Statements including Schedules of Additional Information Formatted for the State of California State Controllers Office	September 2011		
Other Reports			
Report on Schedules of Loss Experience, Premiums and Expenses for WCIRB (Review Opinion)	June 2011		
Report on Medical Payments under US Longshore and Harbor Workers' Compensation Act (Audit Opinion)	September 2011		
Schedules and Letters			
Qualifications letter	May 2011		
Internal controls letter	June 2011		



## KPMG Ethics and Compliance Hotline www.kpmgethics.com and 1-877-576-4033 o

Open Session Materials

**Purpose** – To provide a confidential, non-retaliatory, and anonymous hotline for the good faith reporting of concerns about possible violations of law, professional and ethical standards, and KPMG policy.

**Scope** – The Hotline is available to all firm partners and employees, as well as clients, contractors, vendors, and others in a business relationship with KPMG, including other KPMG member firms whose partners and employees may be working with the U.S. firm on engagements with U.S. clients.

**Firm Ombudsman** – All reports related to SEC audit clients will be directed to the firm's Ombudsman for investigation and resolution.

