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Date: November 23, 2015

TO: MEMBERS, AUDIT COMMITTEE

I.	AGENDA ITEM # AND TITLE :	Open Agenda Item 6 - Report of External Auditor: KPMG 2015 Audit Plan
II.	NAME AND PROGRAM:	KPMG
III.	ACTIVITY:	☐ Informational☐ Request for Direction☐ Action Proposed☐ Exploratory
IV.	JUSTIFICATION:	Standard/Required ItemBoard Request − New ItemNew Topic from Staff

V. EXECUTIVE SUMMARY:

To present KPMG's Audit Plan for State Fund's 2015 Statutory Financial Statements. Key talking points – KPMG client service team and key auditing and accounting matters for State Fund in 2015.

VI. ANALYSIS:

Overall, KPMG's team will be fairly consistent with prior year, with the exception of the engagement audit partner due to the NAIC Model Audit Rule - five year lead audit partner service period requirements. Jennifer Austin will replace Leigh Wilson as the engagement partner for the FY 2015 audit. Key areas of focus for the 2015 audit include loss and loss adjustment expense reserving and State Fund's estimate of their portion of the pension and OPEB obligation.

VII. RECOMMENDATION:

We recommend the Audit Committee review KPMG's 2015 Audit Plan.

VIII. PRESENTATION EXHIBITS:

Includes the 2015 Audit Plan.

IX. APPENDIX I and II:

Substantive testing approach and selected other information.



Agenda

Client service team

Scope and key deliverables

Summary of key auditing and accounting matters for 2015

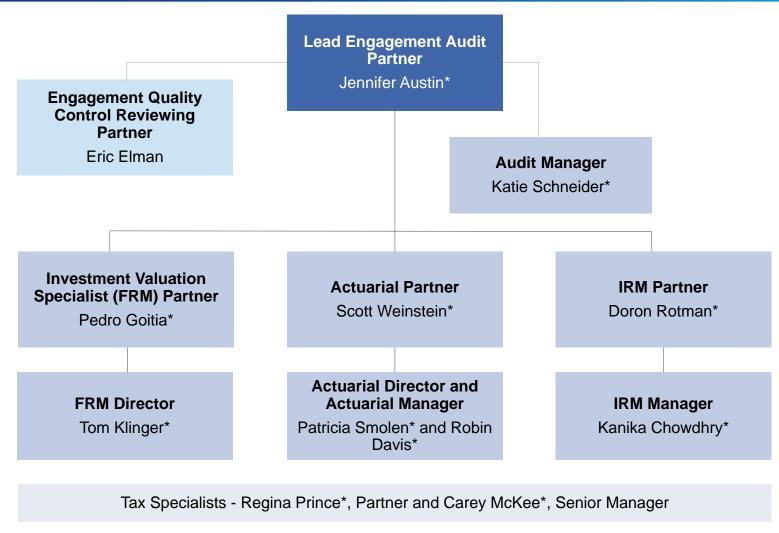
Appendix I

- Substantive testing approach for key risks
- Consideration of fraud risks

Appendix II

- Objective of an audit
- Responsibilities
- KPMG's audit approach and methodology
- Materiality
- Auditing and accounting matters
- Independence
- KPMG's Audit Committee Institute
- KPMG Ethics and Compliance Hotline
- Contact information

Client service team



^{*} Individuals with prior experience as members of the State Compensation Insurance Fund Client Service Team

Scope and key deliverables

	Report/ Deliverables	Timing
-	Opinion on 2015 Statutory Financial Statements of the Company prepared by management with the oversight of the Audit Committee presented in conformity with the statutory accounting practices prescribed or permitted by the California Department of Insurance	■ May 2016
-	Material written communications between KPMG and management Required audit committee communications	Ongoing
-	Awareness Letter	■ December 2015
-	Qualification Letter Internal Control Letter	■ May 2016

Summary of key auditing and accounting matters for 2015

Significant audit areas	Significant estimates and key considerations	Significant unusual transactions/other items	Information technology matters
 Valuation of loss and loss adjustment expense reserves Valuation of investments considered to have higher estimation uncertainty Valuation of State Fund's portion of the pension and other postemployment benefit (OPEB) obligation Valuation of reinsurance recoverables Existence of premiums Related party transactions 	 Reserves for loss and loss adjustment expenses Continued monitoring of impact of SB 863 Impact of continued decrease in compromise and release claims and monitoring of closing rate Leveling off of premium increases and any impact on changes in premium audits State Fund's portion of the pension and OPEB obligation Related impacts based on the State's implementation of GASB 68 and the allocation to State Fund 	KPMG plans to review significant non-routine transactions occurring in 2015, such as: Implementation of new accounting pronouncements and auditing standards related party transactions Litigation and regulatory matters Implementation of new accounting pronouncements	 General information technology environment, including involvement in developments on the remediation of prior year deficiencies New and continuous systems implementation and related capitalization Existing and new systems upgrades and systems integration



Substantive testing approach – Key Risks

Audit Area	Planned audit approach
Estimated Liabilities for Loss and Loss Adjustment	 Engage KPMG Actuary to perform independent analysis of loss reserves and review the Company's loss and loss adjustment expense reserve analysis
Expense	 Obtain an understanding of significant changes in pricing, underwriting, claims settlement practices, workload and backlog factors, legal and legislative environment and similar factors, and assess impact on loss and LAE reserve estimates
	 Assess Company's methodology for evaluating adequacy of reserves and reasonableness and compliance with actuarial standards
	 Understand Company's evaluation of differences among estimates (internal actuaries vs. consulting actuaries, etc.), and understand the basis for any material differences between recorded reserves and internal actuarial analysis.
	 Assess completeness and accuracy of the underlying data used by the Company's actuaries in determining IBNR by agreeing significant data to underlying records (i.e. review a sample of claim file data within the system to actuarial triangles utilized for IBNR determination)
	Reconcile claims paid as recorded in the ledger to banking records
	Assess appropriateness of financial statement disclosures

Substantive testing approach – Key Risks (continued)

Audit Area	Planned audit approach
Investments	Confirm existence of investments with custodian and reconcile to underlying ledgers.
	Understand Company's approach to pricing investment securities
	Perform independent price testing and impairment analysis with particular focus on credit markets disruption and impact on investment portfolio
	Perform test of details over investment income
	Assess appropriateness of relevant financial statement disclosures
Premiums	Reconcile premiums received as recorded in the ledger to banking records
	 Assess completeness and accuracy of the underlying data used in the calculation of unearned premium (UEPR) (i.e. review a sample of policy file data within the system for the relevant attributes utilized in the calculation of UEPR) and recalculate system UEPR and EBUB by policy
	Assess appropriateness of the allowance for premium receivable and the existence and valuation of the premium receivable at the end of the period
	 Engage KPMG Actuary to review the Company's premium deficiency analysis and assess appropriateness of Company conclusions
	Test completeness and accuracy of the timely and accurate premium payments (TAPP) deposit liability
	Evaluate the Earned but Unbilled (EBUB) accrual
	Assess appropriateness of financial statement disclosures

Substantive testing approach – Key Risks (continued)

Audit Area	Planned audit approach
Reinsurance	 Read significant current year contracts and evaluate for compliance with applicable accounting pronouncements; evaluate any material changes in existing contracts
	 Assess the Company's methodology for assessing the collectability of recoverables
	Recalculate ceded balances and reinsurance recoverable
	Assess the Company's accounting for the Catastrophe bond coverage
	Confirm terms of significant reinsurance contracts and related collateral
	Recalculate the recorded recoverable of the Loss Portfolio Transfer
	Assess appropriateness of financial statement disclosures
Estimate of State Fund's portion of the pension and	 Obtain an understanding of significant changes in the Company's determination of the estimate of the unfunded liability
other postemployment benefit obligation	 Assess Company's methodology and any third party documentation for evaluating adequacy of the unfunded liability
	 Obtain an understanding of the Company's process to come up with a range to estimate the total contingency
	Assess appropriateness of financial statement disclosures

Substantive testing approach – Key Risks (continued)

Audit Area	Planned audit approach
Regulatory/Litigation matters	Confirm the status and expected outcome of significant litigation with external counsel
and valuation of related reserves	Assess any identified cases for potential accrual or disclosure
	 Assess emerging and ongoing regulatory and legislative issues with general counsel and assess for any potential accounting impact
	Assess appropriateness of financial statement disclosures
General IT Controls ("GITC")	 Key areas of GITC testing include system access, program changes, program development, computer operations
	Test the access control design and effectiveness for all financially significant applications and the related underlying databases and operating platforms
	Test segregation of duties and emergency change control is in place
	Test the design and effectiveness of change management program controls for all financially significant applications
	 Assess the Company's assessment of the back-up and disaster recoverability of financial data and test the Company's job monitoring process
	 Testing for program development is aimed at projects that have financial significance to the Company and its infrastructure
	Monitor on-going IT transformation and any impact to current year audit
	Assess remediation efforts regarding prior year deficiencies

Consideration of fraud risks

	Required Consideration of fraud risks:	Fraud Risks Identified in Planning
•	Perform risk assessment procedures to identify fraud risks, both at the financial statement level and at the assertion level	 Loss and loss adjustment expense reserves, due to materiality and subjectivity of estimates (management judgment)
•	Discuss among the engagement team the susceptibility of the entity to fraud	Risk of management override of controlsTop-side journal entries
•	Perform fraud inquiries of management, the Audit Committee and others	 Misappropriation of assets leading to financial statement misstatement
•	Evaluate the Company's broad programs/controls that prevent, deter, and detect fraud	
	Our audit procedures rela	ted to fraud risks include:
•		
	Conduct interviews in accordance with AICPA AU-C 240, Consideration of Fraud in a Financial Statement Audit	 Review support for significant estimates and discuss rationale with management
•	·	 With management Evaluate the reasons for any key changes such as significant movements within the actuarial ranges, significant differences between carried reserves and internal and external actuaries'
	Consideration of Fraud in a Financial Statement Audit Evaluate of risk of management override of controls - Inquire of management and key process and control owners as to management override. Evaluate design and implementation and test the operating effectiveness of certain anti-fraud controls, including bank	 Evaluate the reasons for any key changes such as significant movements within the actuarial ranges, significant differences between carried reserves and internal and external actuaries' estimates, and analysis of developments from prior period estimates.
•	Consideration of Fraud in a Financial Statement Audit Evaluate of risk of management override of controls - Inquire of management and key process and control owners as to management override. Evaluate design and implementation and test the operating effectiveness of certain anti-fraud controls, including bank reconciliation and segregation of duties controls	 Evaluate the reasons for any key changes such as significant movements within the actuarial ranges, significant differences between carried reserves and internal and external actuaries' estimates, and analysis of developments from prior period estimates. Obtain KPMG actuarial review of loss reserves and evaluate
•	Consideration of Fraud in a Financial Statement Audit Evaluate of risk of management override of controls - Inquire of management and key process and control owners as to management override. Evaluate design and implementation and test the operating effectiveness of certain anti-fraud controls, including bank	 Evaluate the reasons for any key changes such as significant movements within the actuarial ranges, significant differences between carried reserves and internal and external actuaries' estimates, and analysis of developments from prior period estimates.

Communicate with the Audit Committee

Confirm cash and investments with third parties



Selected other information – Objective of an audit

- The objective of an audit of the financial statements is to enable the auditor to express an opinion about whether the financial statements that have been prepared by management with the oversight of the Audit Committee are presented fairly, in all material respects, in conformity with statutory accounting principles.
- We plan and perform the audit to obtain reasonable assurance about whether the financial statements taken as a whole are free from material misstatement, whether due to fraud or error.
- Our audit includes:
 - Performing tests of the accounting records and such other procedures, as we consider necessary in the circumstances, based on our judgment, including the assessment of the risks of material misstatement, to provide a reasonable basis for our opinion.
 - Evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, and evaluating the overall presentation of the financial statements.

Selected other information – Responsibilities

Management is responsible for:

- Adopting sound accounting policies
- Fairly presenting the financial statements, including disclosures, in conformity with statutory accounting principles prescribed or permitted by the California Department of Insurance
- Establishing and maintaining effective internal control over financial reporting (ICFR), including programs and controls to prevent, deter, and detect fraud
- Identifying and ensuring that the Company complies with laws and regulations applicable to its activities, and for informing the auditor of any known material violations of such laws and regulations
- Making all financial records and related information available to the auditor
- Providing unrestricted access to personnel within the entity from whom the auditor determines it necessary to obtain audit evidence
- Adjusting the financial statements to correct material misstatements
- Providing the auditor with a letter confirming certain representations made during the audit that includes, but is not limited to, management's:
 - Disclosure of all significant deficiencies, including material weaknesses, in the design or operation of internal controls that could adversely affect the Company's financial reporting
 - Acknowledgement of their responsibility for the design and implementation of programs and controls to prevent, deter, and detect fraud
 - Affirmation that the effects of any uncorrected misstatements aggregated by the auditor are immaterial, both individually and in the aggregate, to the financial statements taken as a whole

Additional NAIC Model Audit Rule (MAR) Management Responsibilities:

- Designating an Audit Committee;
- Identifying a framework used to evaluate ICFR; and
- Presenting a written assessment regarding the effectiveness of ICFR, including disclosure of any material weaknesses identified by management.

Selected other information – Responsibilities (continued)

The Audit Committee is responsible for:

- Oversight of the financial reporting process
- Oversight of the establishment and maintenance by management of programs and internal controls designed to prevent, deter, and detect fraud

Management and the Audit Committee are responsible for:

Setting the proper tone and creating and maintaining a culture of honesty and high ethical standards

The audit of the financial statements does not relieve management or the Audit Committee of their responsibilities.

Selected other information – Responsibilities (continued)

KPMG is responsible for:

- Forming and expressing an opinion about whether the financial statements that have been prepared by management, with the oversight of the Audit Committee, are presented fairly, in all material respects, in conformity with statutory accounting practices prescribed or permitted by the California Department of Insurance
- Planning and performing the audit with an attitude of professional skepticism
- Conducting the audit in accordance with professional standards and complying with the Code of Professional Conduct of the American Institute of Certified Public Accountants, and the ethical standards of relevant CPA societies and relevant state boards of accountancy
- Evaluating ICFR as a basis for designing audit procedures, but not for the purpose of expressing an opinion on the effectiveness of the entity's ICFR
- Communicating to management and the Audit Committee all required information, including significant matters
- Communicating to management and the Audit Committee in writing all significant deficiencies and material weaknesses in internal control identified in the audit and reporting to management all deficiencies noted during our audit that are of sufficient importance to merit management's attention

Selected other information – KPMG's audit approach and methodology

Technology enabled audit work flow

Engagement Setup

- Tailor the eAudIT work flow to your circumstances
- Access global knowledge specific to your industry
- Team selection and timetable

Completion

- Update risk assessment
- Perform overall evaluation of results and the [consolidated] financial statements
- Form and issue audit opinion on the [consolidated] financial statements
- Obtain written representations from management
- Required Audit Committee communications
- Debrief audit process



Risk Assessment

- Understand your business and financial processes
- Identify significant risks
- Plan involvement of specialists and others including experts, internal auditors, service organizations, and other auditors
- Determine audit approach
- Evaluate design and implementation of your internal controls

Testing

- Test effectiveness of internal controls, as applicable
- Perform substantive tests

Selected other information – Materiality

- Professional standards require that we exercise professional judgment when we consider materiality and its relationship with audit risk when determining the nature, timing, and extent of our audit procedures, and when evaluating the effect of misstatements.
- Information is material if its misstatement or omission could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.
- Judgments about materiality are made in light of surrounding circumstances and are affected by the size or nature of a misstatement, or a combination of both.
- Judgments about matters that are material to users of the financial statements are based on a consideration of the common financial information needs of users as a group. The possible effect of misstatements on specific individual users, whose needs may vary widely, is not considered.

Selected other information – Auditing and accounting matters

Other matters for discussion with the Audit Committee include their views about:

- The appropriate person (Audit Committee Chair or full committee) for communication of audit matters during the audit
- Allocation of responsibilities between management and the Audit Committee
- Entity's objectives and strategies and related business risks
- Areas that warrant particular attention during the audit and additional procedures to be undertaken
- The nature and extent of communications expected with the Audit Committee about misappropriations perpetrated by lower-level employees
- Significant communications with the regulators
- The attitudes, awareness, and actions concerning (a) the entity's internal controls and its importance in the entity, including oversight of effectiveness of internal controls, and (b) detection of or possibility of fraud
- Matters relevant to the audit, including, but not limited to, violations or possible violations of laws or regulations
- The actions in response to developments in law, accounting standards, corporate governance, and other related matters
- The actions in responses to previous communications with the auditor

Selected other information – KPMG Independence Quality Controls

KPMG maintains a comprehensive system of quality controls designed to maintain our independence

- Pre-approval of all worldwide engagements by the audit engagement team through Sentinel, a KPMG independence verification system
- Monitoring employment relationships
- Tracking partner rotation requirements using PRS, the firm's automated partner rotation tracking system
- Automated investment tracking system used by all KPMG member firms (KICS)
- Training and awareness programs
- Compliance testing programs
- Annual reporting to the Audit Committee

Selected other information – Independence

Nonaudit services or other relationships that may reasonably be thought to bear on independence include:

None noted.

In our professional judgment, we are independent with respect to State Compensation Insurance Fund, as that term is defined by the professional standards.

KPMG's Audit Committee Institute (ACI) In depth insights. In time to matter.

Upcoming Events:

- 12th Annual Audit Committee Issues Conference February 1-2, 2016 San Francisco, CA
 - This conference brings together audit committee members from around the country to discuss challenges, practices, and priorities shaping audit committees and board agendas
- Ongoing: Audit Committee Webcasts A quarterly update on key accounting and regulatory developments, designed exclusively for audit committee members. Visit www.kpmg.com/aci to register.

Resources:

- Audit Committee Insights U.S. and International editions (biweekly electronic publications): www.kpmginsights.com
- ACI Website: www.kpmg.com/aci
- ACI mailbox: <u>auditcommittee@kpmg.com</u>
- ACI hotline 1-877-KPMG-ACI

Selected other information – KPMG Ethics and Compliance Hotline www.kpmgethics.com and 1-877-576-4033

Purpose – To provide a confidential, non-retaliatory, and anonymous hotline for the good faith reporting of concerns about possible violations of law, professional and ethical standards, and KPMG policy.

Scope – The Hotline is available to all firm partners and employees, as well as clients, contractors, vendors, and others in a business relationship with KPMG, including other KPMG member firms whose partners and employees may be working with the U.S. firm on engagements with U.S. clients.

Firm Ombudsman – All reports related to SEC audit clients will be directed to the firm's Ombudsman for investigation and resolution.

KPMG contact information

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